

Message Text

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ORIGIN XMB-04

INFO OCT-01 ARA-06 ISO-00 EB-07 L-03 TRSE-00 SS-15 NSC-05

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FM SECSTATE WASHDC

TO AMEMBASSY LIMA PRIORITY

C O N F I D E N T I A L STATE 101563

E.O. 11652: GDS

TAGS: EFIN

SUBJECT: PROPOSED VISIT BY EXIMBANK OFFICIALS

REF: STATE 93228, LIMA 03595

1. AS REPORTED TO DCM BARNEBEY BY TELEPHONE APRIL 22, EXIMBANK RECEIVED VISIT FROM ULISES MONTOYA ALBERTI, EXECUTIVE DIRECTOR OF GENERAL DIRECTORY OF PUBLIC CREDIT IN MINISTRY OF ECONOMICS AND FINANCE AND NICK VAISMAN KELLER, DEPUTY MANAGER INTERNATIONAL DIVISION OF COFIDE. PERUVIANS HAD HEARD OF POSSIBLE VISIT BY EXIMBANK EXECUTIVE VICE PRESIDENT BEIM AND DEPUTY GENERAL COUNSEL RENDELL AND SPECIFICALLY SOUGHT APPOINTMENT WITH BIM TO OFFER THEIR ASSISTANCE IN ARRANGING APPOINTMENTS IN LIMA.

2. BEIM EXPLAINED IN GENERAL WAY THE URGENCY OF ADDITIONAL FINANCING FOR CUAJONE, THE GUARANTEE ASSISTANCE EXIMBANK PROPOSES TO PROVIDE AND

THE NATURE OF THE ASSURANCES WHICH EXIMBANK WILL REQUIRE FROM GOVERNMENT OF PERU. BEIM EXPLAINED THAT GOP WOULD BE ASKED IN EFFECT TO INDEMNIFY EXIMBANK AGAINST CLAIMS IF SPCC CANNOT REPAY OBLIGATIONS TO BE GUARANTEED BY EXIMBANK BECAUSE OF ACTIONS BY GOP. THIS INDEMNITY IS LESS THAN THE UNCONDITIONAL GUARANTEE OF
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REPAYMENT WHICH EXIMBANK REQUIRES OF HOST GOVERNMENT IN MANY

CASES. PERUVIANS APPEARED SYMPATHETIC BUT INDICATED THAT STUDY WOULD BE NECESSARY.

3. PERUVIANS RETURNING TO LIMA SATURDAY. THEY INDICATED THAT MINFIN BARUA AND SECOND RANK OFFICIALS OF BANCO CENTRAL AND COFIDE WOULD BE AVAILABLE. HOWEVER, SANTISTEVAN OF BANC CENTRAL AND ESPINOSA AND ARAOZ OF COFIDE MAY BE LEAVING FOR EUROPE IN EARLY MAY. IT WOULD BE VERY HELPFUL IF BEIM AND RENDELL COULD SEE ONE OR MORE OF THESE THREE, PARTICULARLY SANTISTEVAN GIVEN HIS PERSONAL INVOLVEMENT IN AND RECENT DISCUSSIONS WITH SPCC IN NEW YORK. MONTOYA AND VAISMAN DID NOT KNOW PRECISE SCHEDULE OF EUROPEAN MISSION.

4. REQUEST EMBASSY ASSIST IN PREPARING FOR THESE MEETINGS AND ADVISE EXIMBANK WHETHER MAY 3-4 OR 10-11 MORE FAVORABLE TIME TO SEE THE PERUVIAN OFFICIALS. SISCO

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